



2017 EVM Practitioners' Forum

Becoming a Trusted Resource for your Program Manager; (tips for Schedulers and EVM Analysts from the front line)

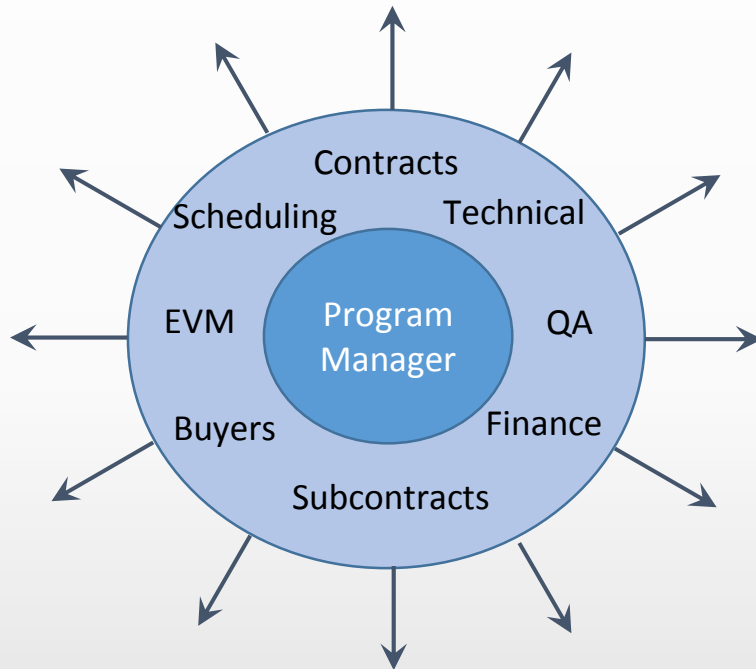
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Learning Objectives



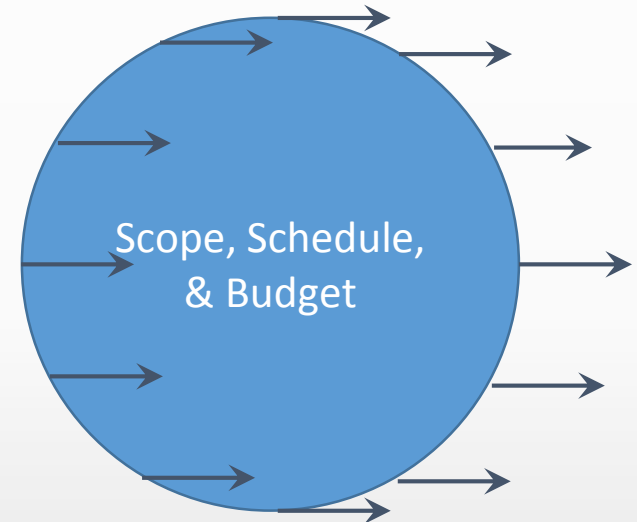
The Project Organization

Program Team - Worst Case



Stakeholders Pulling in Different Directions

Program Team - Best Case



Stakeholders Working to Same Direction

Better integration of program management practices and all support functions increases the likelihood of successful program execution

Program Manager Traits

- Green - How? Compliant
 - Highly analytical problem solvers
 - Practical/Realist = prefer fact over opinion
 - Informed Decision Makers
 - Love a plan
- Red - When? Dominant
 - Goal Oriented
 - Quick Decision Makers
 - Confident
 - Love Challenges
 - Enjoys Limelight/Praise

Program Manager Traits (cont.)

- Blue - Why? Influencer
 - Spontaneous (i.e., not much planning)
 - Fun loving
 - Energetic and Inspiring: Expressive
 - People people - connections and networks
- Yellow - Who? Steady
 - Friendly, loyal, honest, amiable
 - Avoid all conflict
 - Indecisive decision maker
 - Great team players, peacemakers

Scheduler & EVM Analyst Considerations

- How do you fit within the project organization?
- How do you fit with your PM? (adaptability)
- What is the first question the PM will ask?
- Are you numbers, graphical or written oriented?
- How can you support the PM across project team functions?
- Reporting Packaging
 - Tie concepts together (risks and critical path)
 - Tie concepts together (FTE burn and major milestones)
 - Produce “comparison” tables
 - Do the numbers tell a consistent story?

Key Takeaways

- Do's

- ✓ Understand your PM personality and communication style
- ✓ Prepare solutions (with the issues)
- ✓ Interpret data in words
- ✓ Talk with your team
- ✓ Ask the question on your mind

- Don'ts

- ✗ Be an obstacle
- ✗ “Throw” data over the fence
- ✗ Focus on compliance only

Links

- Personality Color Quiz:
 - <https://jacobadamo.com/personality-colors-quiz/>
 - Red: <https://jacobadamo.com/red/>
 - Green: <https://jacobadamo.com/green/>
 - Blue: <https://jacobadamo.com/blue/>
 - Yellow: <https://jacobadamo.com/yellow/>

Questions?